

The way email was meant to be.



SPAM EXPERTS
SIMPLY SPAM FREE

CASE STUDY

FLYINGSERVERS INTERNATIONAL

B.V.

EMAIL SECURITY IN THE CLOUD OR ON-PREMISES INCOMING » OUTGOING » ARCHIVING

Capitalize on Email Security: Reduce Client Churn Rate & Increase Revenue! » Webhost Integration & Automation » Plugins » API

In recent years, growing regulation surrounding email alongside the surge of spam and related threats make robust email security a necessity for any webhost. What's more, by offering SpamExperts premium email security to your customers, you enable your customers to comply with legislation through email archiving, as incoming -and outgoing email must be legally treated and stored the same way as postal communication!

Quick Read

FlyingServers International BV started as a shared hosting provider in late 1996. However, FlyingServers is currently a full service Internet provider, offering Shared Hosting, VPS Hosting, Managed Dedicated Server Hosting, Cloud Solutions, Domain Registration (over 300 domain extensions), Online Backup, Email Archiving and much more.



Challenges

Before utilizing SpamExperts, FlyingServers was handling their spam problems alone, by using open source filters. Maintaining these open source filters required a great amount of time -and money, and led to mediocre filtering. In addition, FlyingServers was in serious need of a solution, which received immediate real-time updates, after a new spam -or malware outbreak.

Moreover, FlyingServers spent a great amount of time on tracking down emails, which did not arrive in their customer's inbox. Open source solutions were not able to provide information to help them further, as these solutions could only tell that a message was blocked and did not offer the possibility to release this message.

Customer profile

Company	FlyingServers International B.V.
Location	Assen, the Netherlands
Industry	Full Service Internet Provider
Number of Domains	50 incoming & 50 outgoing
Products in Use	Archiving, In- and Outgoing Filtering
Website	www.flyingservers.nl

Implementation

In 2008, FlyingServers decided to deploy Incoming Filtering, but now have moved to support the Outgoing Filter and Email Archiving as well, in order to comply with legislation, both in the EU and USA.

Benefits

The SpamExperts solution **reduced the time spent on sorting out false positives**. In addition, if a certain message was tagged as spam, the SpamPanel's web interface enables users to easily track down the message, but also tells why a certain message was tagged and which steps can be taken to avoid a false-positive in the future. What's more, SpamExperts filtering systems, which is currently achieving results of around 99.98%, led to a **significant decrease of spam -and malware**. Moreover, FlyingServers is very content about SpamExperts Outgoing Filtering.

"We see an ongoing problem with compromised PCs and laptops at the office or at home. Without realizing, the customers' system becomes a zombie machine, sending out spam and malware. The outgoing filter blocks any mail containing spam or malware. This not only reduces the chance to get listed on a RBL database, it also makes the Internet a little safer. An important save guard for all our customers", says Mr. Kind.

Target Reached

"When I met Sam Renkema, SpamExperts CEO, during Web Hosting Day in 2008, I was looking for an affordable spam -and virus solution, that offered me a GUI, to easily rack what was tagged as spam, or considered a message with a virus. At the same time, I also needed a solution for the mandatory e-mail archiving regulations, dictated by EU -and USA legislation. In my views, an archiving solution, combined with spam -and virus filtering, was the way to go. SpamExperts fully understood this need, and offers the modules needed to run our business, and provides the tools customers need to comply with legislation", according to Hans Kind, CEO at FlyingServers International B.V.

Next steps

Contact us to discuss your email security needs!
<http://www.spamexperts.com>
info@spamexperts.com

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