



SPAM EXPERTS®
SIMPLY SPAM FREE

CASE STUDY

VARGONEN

EMAIL SECURITY IN THE CLOUD OR ON-PREMISES

INCOMING » OUTGOING » ARCHIVING

Local Cloud » SaaS Managed Email Security on your own servers » API » Clusterable » Synchronized » Frontend

During summer months, we usually see a decrease in spam trends. According to Kaspersky Lab's spam report, in August the percentage of spam in email traffic went down and averaged 70.2%, a decrease of 1.6 percentage points from July. This does not mean however that spam poses less of a threat. With autumn in the air, some botnets are already back and kicking, exploiting the security faults of computers and internet users around the world. SpamHaus reports that the leading sources of spam reside in the US, China and Russia. Turkey is currently amongst the top 10 on the list of greatest spam-generating countries in the world. The mission of hosting providers in Turkey is not easy; they are requested to provide premium flawless email security systems as they cannot afford to let their customers' inboxes be invaded by spam. Moreover, outgoing filtering is of a major concern as well, in order to prevent situations of customers sending out spam or malware due to unsecure connections or networks. SpamExperts provides professional solutions to all these challenges, by offering redundant, and fully managed email security products, available in the cloud or on-premises.

Quick Read

Vargonen Technologies has been a leading Web Hosting provider in Turkey since 2001, offering webhosting, servers and cloud services to medium and large size businesses. In 2010, Vargonen ventured in the Netherlands, investing in high class equipment and managing to establish a strong footprint in the country. Characterized by top quality services and excellent customer care, Vargonen has nowadays become a renowned and affordable webhosting and cloud & dedicated server provider in the industry.



Challenges

Until 3 years ago, Vargonen used its own in-house developed software to filter both incoming and outgoing email accounts. The Vargonen open source solution was not able however to cope with the fast changes in spam intelligence, thus being incapable to adapt and upgrade its filters in a timely manner. Vargonen clients were an easy target to new spam outbreaks; in addition to this, the Vargonen technical team had to invest a lot of time in constantly improving the solution to keep up with ongoing and new spam threats. The end results were frustrating for both Vargonen employees and clients. Vargonen decided to look for a reliable and stable solution which would spare its own staff from manual filtering adjustments and secure best accuracy and thus customer satisfaction.

Customer profile

| | |
|-------------------|--|
| Company | Vargonen Technologies |
| Location | Izmir, Turkey |
| Industry | Webhosting |
| Number of Domains | + 5.000 |
| Products in Use | Local Cloud, Incoming and Outgoing Filtering |
| Website | www.vargonen.com |

Implementation

Having its own network of premium servers, Vargonen chose to implement SpamExperts Local Cloud solution to filter Incoming and Outgoing email, as it preferred to have the system laid on its local hardware and have full control over the deployment. The SpamExperts email filtering software is always installed on a minimum of 2 servers for redundancy purposes. All filtering nodes are fully synchronized and centrally controlled from the API/webinterface. The software is managed by SpamExperts, whereas Vargonen receives 24/7 real-time updates and support.

Benefits

By implementing SpamExperts Incoming and Outgoing Local Cloud solutions, Vargonen immediately realized the benefits of an outsourced professional solution which in no time reduced the spam reaching the customers inboxes. Through its in-house continuously developed filter technologies, SpamExperts reached an unmatched level of spam intelligence allowing direct detection of new spam and virus outbreaks. The customer was relieved to learn that new spam is identified instantly, allowing in-house IT resources to regain a spam-free and stress-free work environment.

After 3 years of successful usage of SpamExperts Local Cloud products, Vargonen decided to extend its client offer by adding SpamExperts Cloud based Email Filtering Solutions.

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Target Reached

“We have been using SpamExperts for already 3 years with tremendous success. This solution made its way successfully into our networks because of the benefits of filtering accuracy, central management, email continuity and quarantine management. Looking 3 years back, when we were all consuming a lot of time with our internal solution, we are now seeing the amazing progress in filtering accuracy results and implicitly customer retention. Easy to configure and use, we are very satisfied with the performance of our spam filtering service!”, says Ali Vargonen, CEO of Vargonen.

Next steps

Contact us to discuss your email security needs!

<http://www.spamexperts.com>

info@spamexperts.com

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